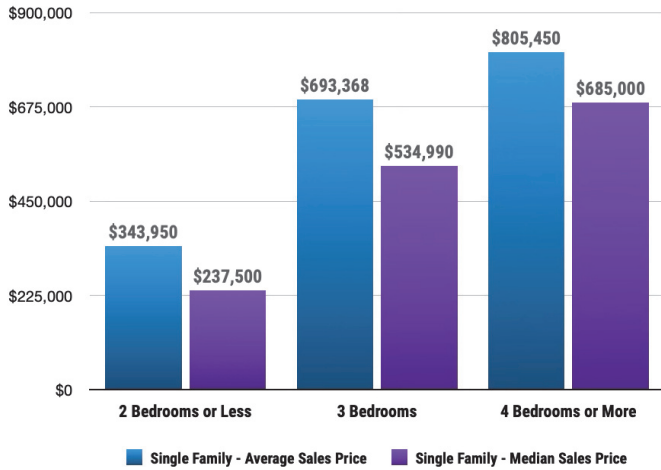
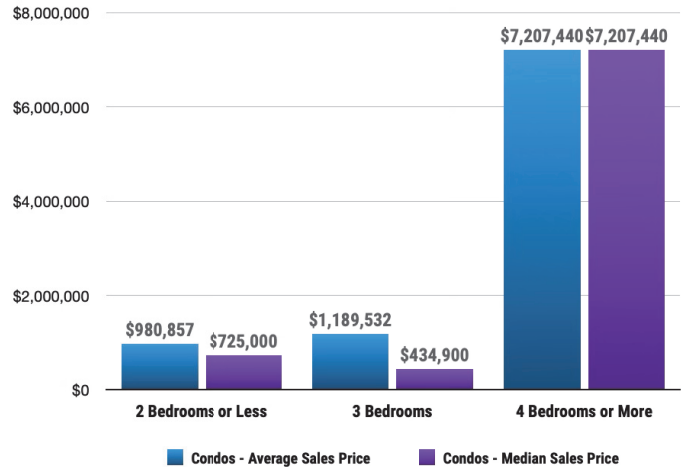




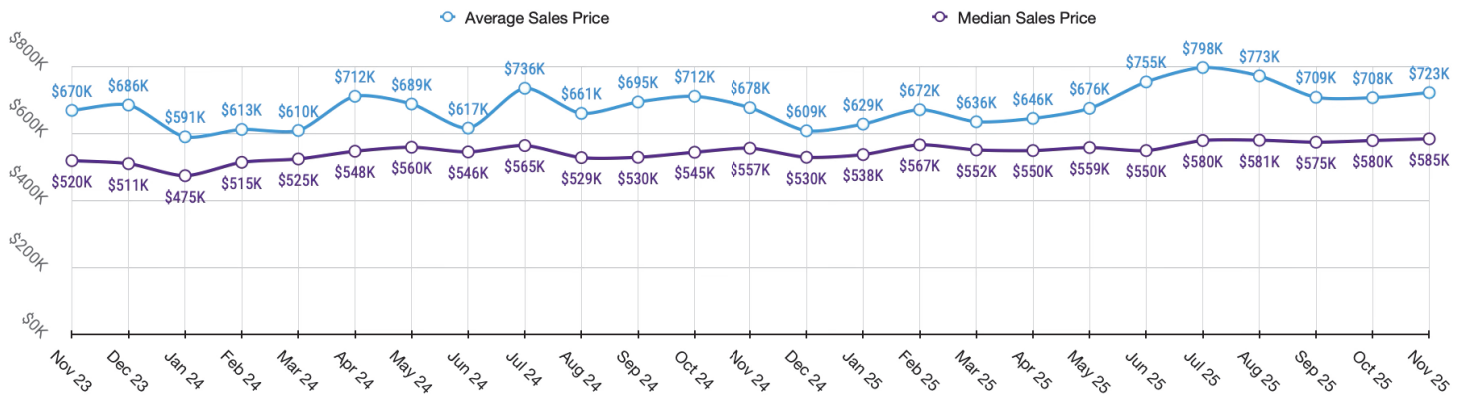
Sales Data • Single Family Unit Sales



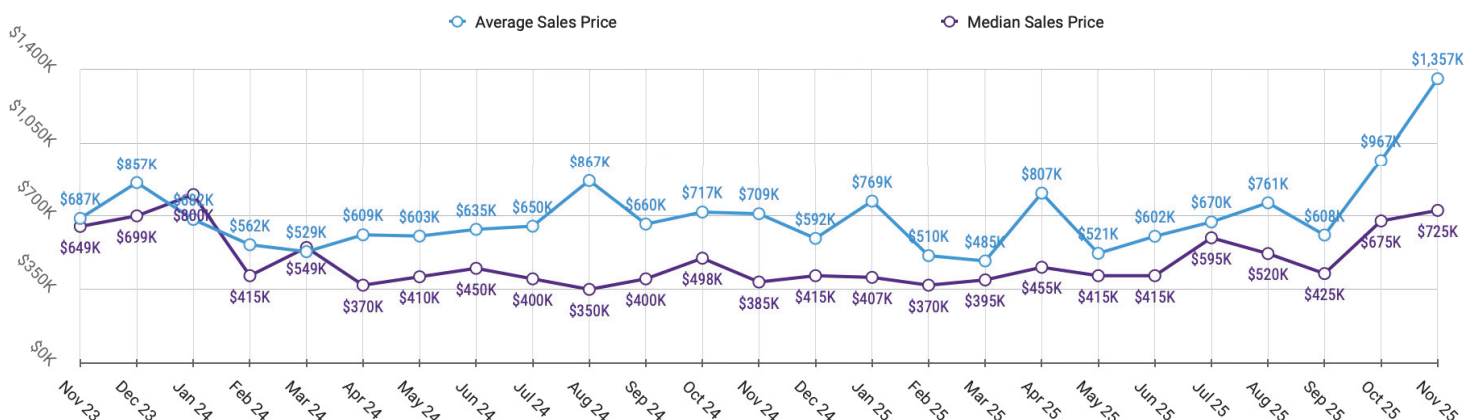
Sales Data • Condo Unit Sales



Historical Sales Data • Single Family Unit Sales

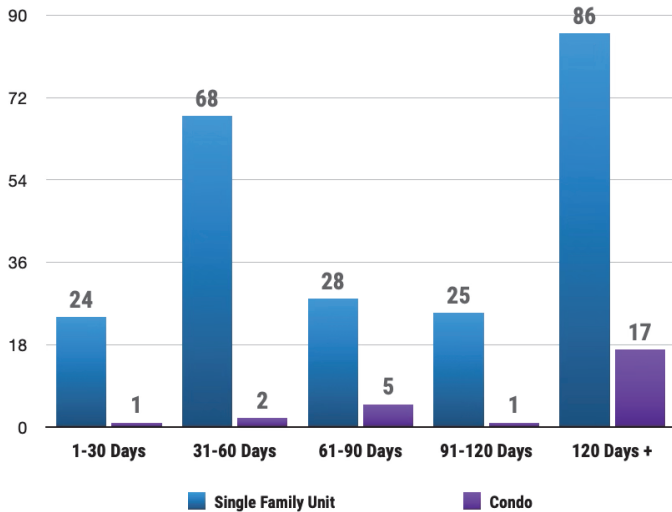


Historical Sales Data • Condo Unit Sales

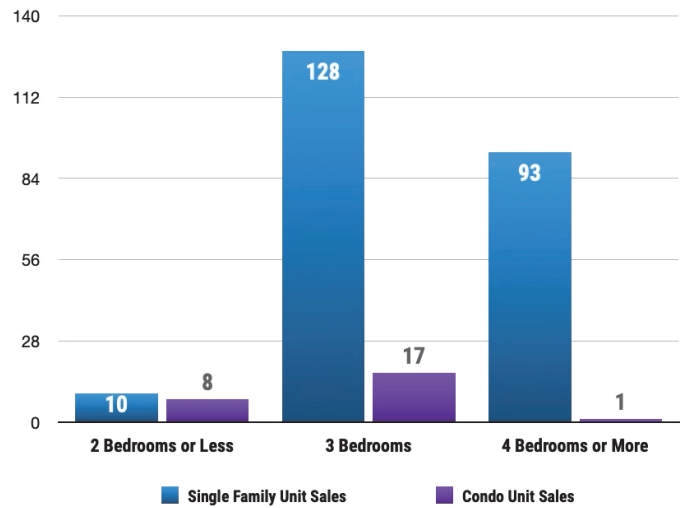




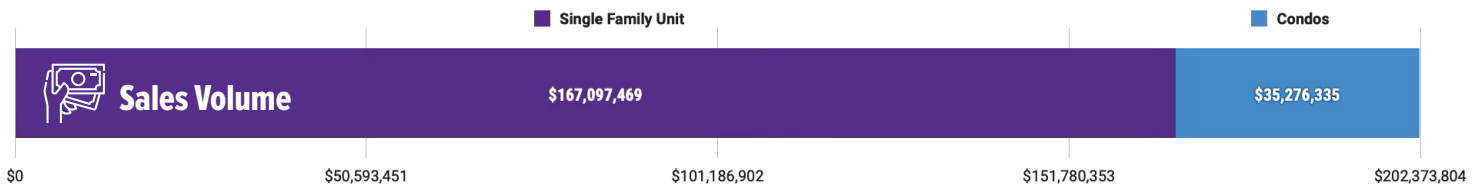
Unit Sales by Volume



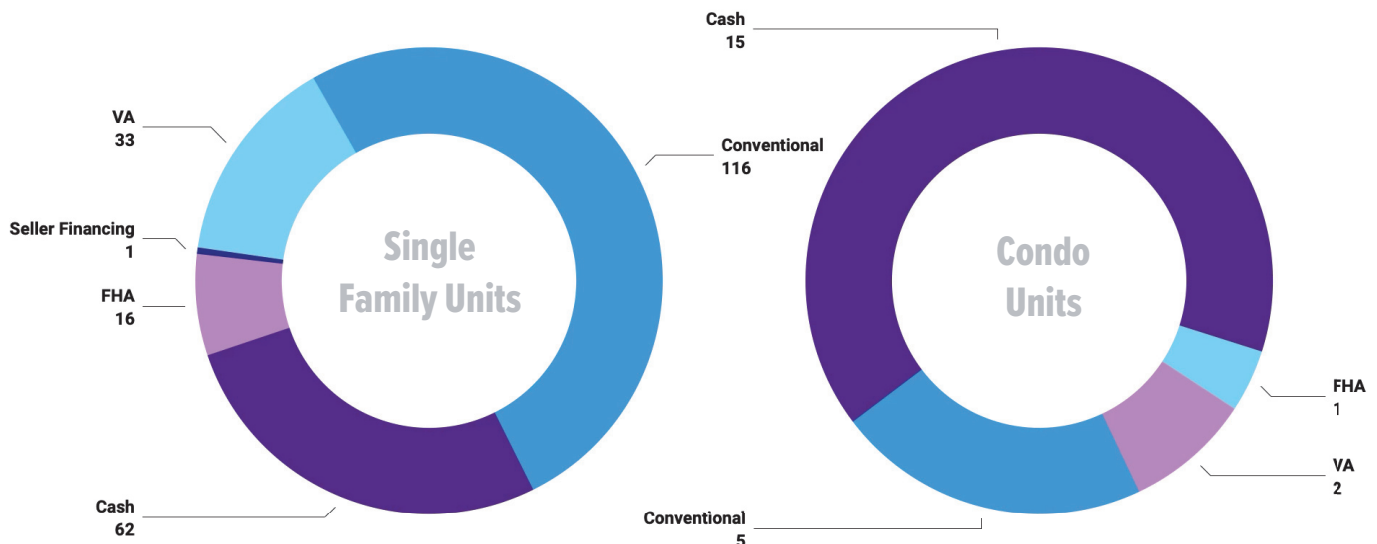
Unit Sales by Time on Market



Sales Volume



Unit Sales by Top Five Financing Types



Price Class	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos
\$0-\$99,999.99	4	1		5				0	23		7	
\$100,000-\$149,999.99		2		2				0	9		4	
\$150,000-\$199,999.99		1		1				0	12		2	
\$200,000-\$249,999.99	1			1				0	2	1	1	
\$250,000-\$299,999.99		3	1	4		2		2	5	5	2	3
\$300,000-\$349,999.99		1		1		2		2	10	3	3	2
\$350,000-\$399,999.99	2	7		9				0	9	10	6	6
\$400,000-\$449,999.99	1	19	4	24	2	4		6	24	22	29	6
\$450,000-\$499,999.99		14	8	22				0	51	3	30	
\$500,000-\$549,999.99		24	8	32				0	75	6	51	1
\$550,000-\$599,999.99		10	12	22	1			1	59	6	33	1
\$600,000-\$649,999.99		9	7	16		1		1	57	7	21	
\$650,000-\$699,999.99		9	8	17				0	46	8	29	
\$700,000-\$749,999.99		5	8	13	1			1	27	2	21	1
\$750,000-\$799,999.99		5	5	10				0	49	8	20	1
\$800,000-\$849,999.99		1	4	5	1			1	16	1	10	
\$850,000-\$899,999.99	1	1	4	6				0	27	2	6	
\$900,000-\$949,999.99		1	3	4				0	18	1	5	
\$950,000-\$999,999.99	1	1	3	5				0	34	1	5	
\$1,000,000-\$1,099,999.99			2	2				0	21	2	4	
\$1,100,000-\$1,199,999.99		2	7	9				0	36	1	7	1
\$1,200,000-\$1,299,999.99		4	2	6				0	25	3	5	
\$1,300,000-\$1,399,999.99				0				0	16		6	
\$1,400,000-\$1,499,999.99		2	1	3				0	22		5	1
\$1,500,000-\$1,599,999.99			3	3	2	1		3	11		6	
\$1,600,000-\$1,699,999.99				0				0	12	1	3	
\$1,700,000-\$1,799,999.99				0	1			1	18		2	2
\$1,800,000-\$1,899,999.99				0		1		1	8	2	3	
\$1,900,000-\$1,999,999.99				0		1		1	13	2	1	2
\$2,000,000-\$2,249,999.99		1	1	2		3		3	8	4	1	
\$2,250,000-\$2,499,999.99		1		1		1		1	14	7	4	3
\$2,500,000-\$2,749,999.99		1	1	2		1		1	11			
\$2,750,000-\$2,999,999.99			1	1				0	10			
\$3,000,000-\$3,249,999.99		1		1				0	2	1	1	
\$3,250,000-\$3,499,999.99				0				0	2			
\$3,500,000-\$3,749,999.99				0				0	5			
\$3,750,000-\$3,999,999.99		1		1				0	6		1	
\$4,000,000-\$4,249,999.99				0				0			2	
\$4,250,000-\$4,499,999.99		1		1				0	3	1		
\$4,500,000-\$4,749,999.99				0				0	2			
\$4,750,000-\$4,999,999.99				0				0			1	
\$5,000,000 and over				0			1	1	17	5		
Totals	10	128	93	231	8	17	1	26	815	115	337	30
Average	343,950	693,368	805,450	723,366	980,857	1,189,532	7,207,440	1,356,782	1,152,242	1,074,305	759,902	871,212
Median	237,500	534,990	685,000	585,000	725,000	434,900	7,207,440	725,000	749,950	620,000	169,067	295,000





PioneerTitleCo
GOING BEYOND

PRICE RANGE REPORT

KOOTENAI COUNTY – NOVEMBER 2025

Property Type	Volume	Median Sold Price	Unit Sales by Financing Type			Unit Sales by Time on Market		
				-Res-	-Cnd-		-Res-	-Cond-
Residential	167,097,469	585,000	Conventional Loan	116	5	1-30 Days	24	1
Condo	35,276,335	725,000	1031 Exchange	1	2	31-60 Days	68	2
All	202,373,804	588,000	Adjustable Rate MTGE	0	0	61-90 Days	28	5
			Auction	0	0	91-120 Days	25	1
			Cash	62	15	More Than 120 Days	86	17
			Farm Home	0	0	Total Sales	231	26
			FHA	16	1			
			FHA 203(k)	1	0			
			HomePath	0	0			
			Idaho Housing Agency	0	0			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	0	0			
			Rehab Loan	0	0			
			Select One	0	0			
			Seller Financing	1	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	1	1			
			Vets Adm	33	2			
			Total Sales	231	26			

