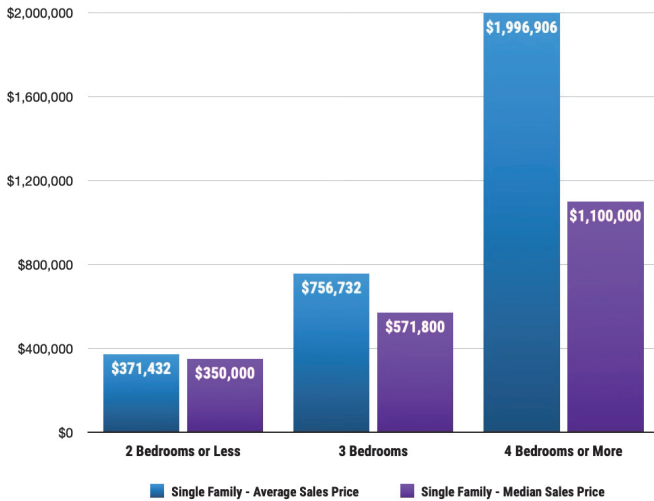
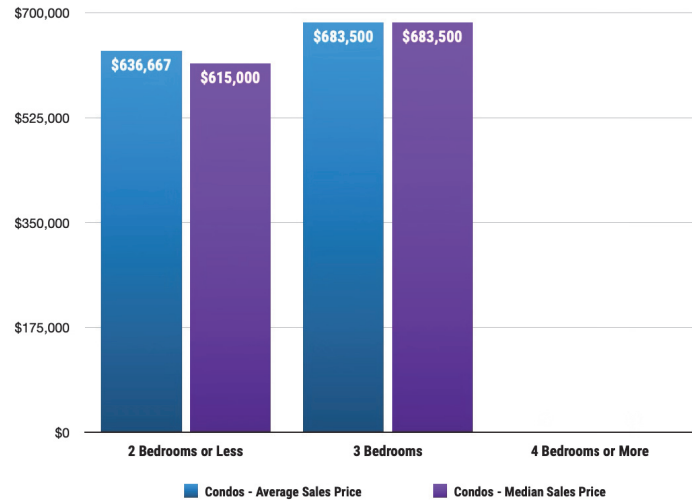




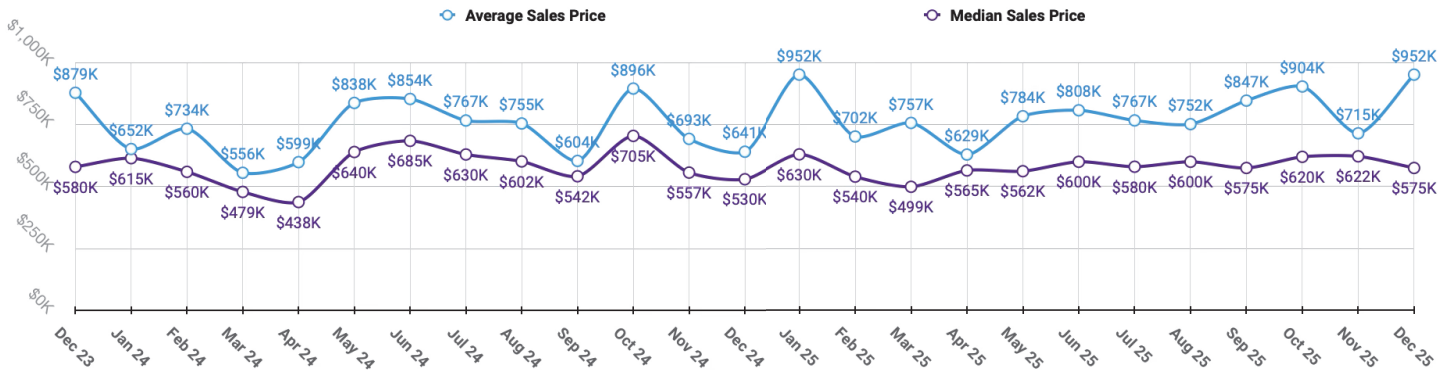
### Sales Data • Single Family Unit Sales



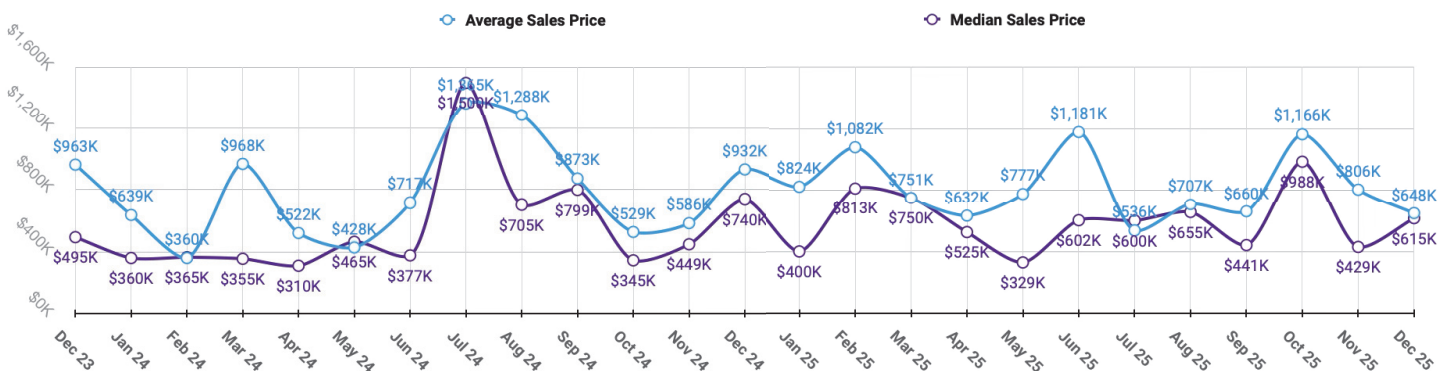
### Sales Data • Condo Unit Sales



### Historical Sales Data • Single Family Unit Sales



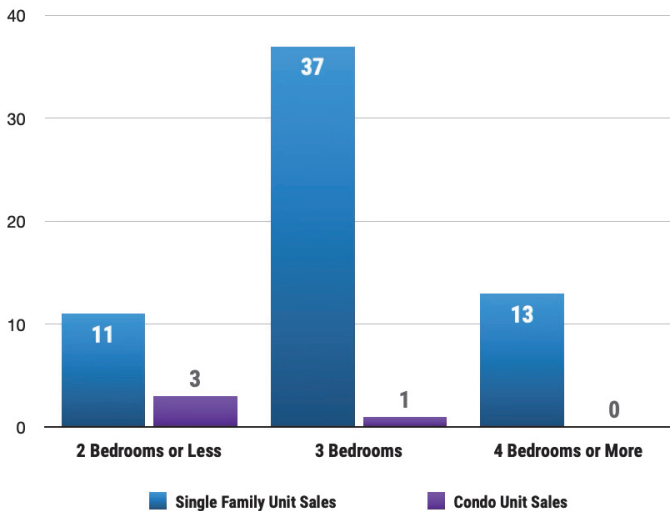
### Historical Sales Data • Condo Unit Sales



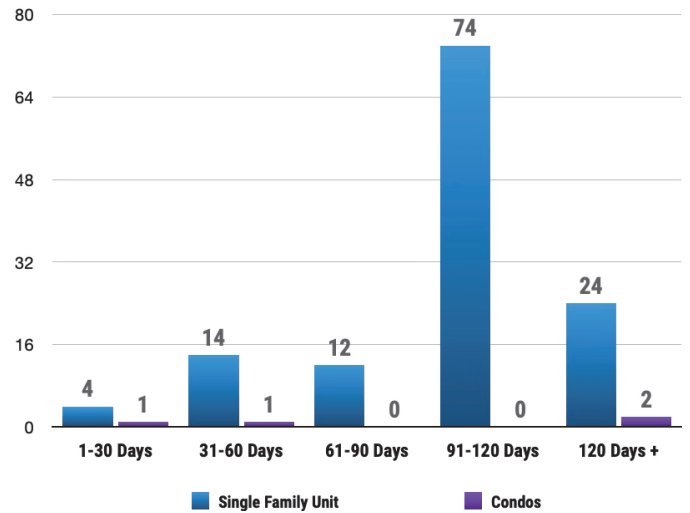
Pioneer Title Company offers no guarantees, expressed or implied, with regard to this data.  
This market snapshot and/or the underlying data should not be used as a substitute for legal, real estate, or other professional advice.



### Unit Sales by Volume



### Unit Sales by Time on Market

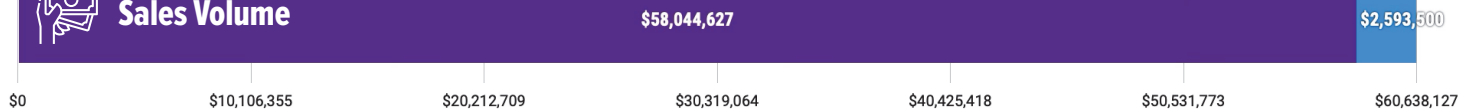


Single Family Unit

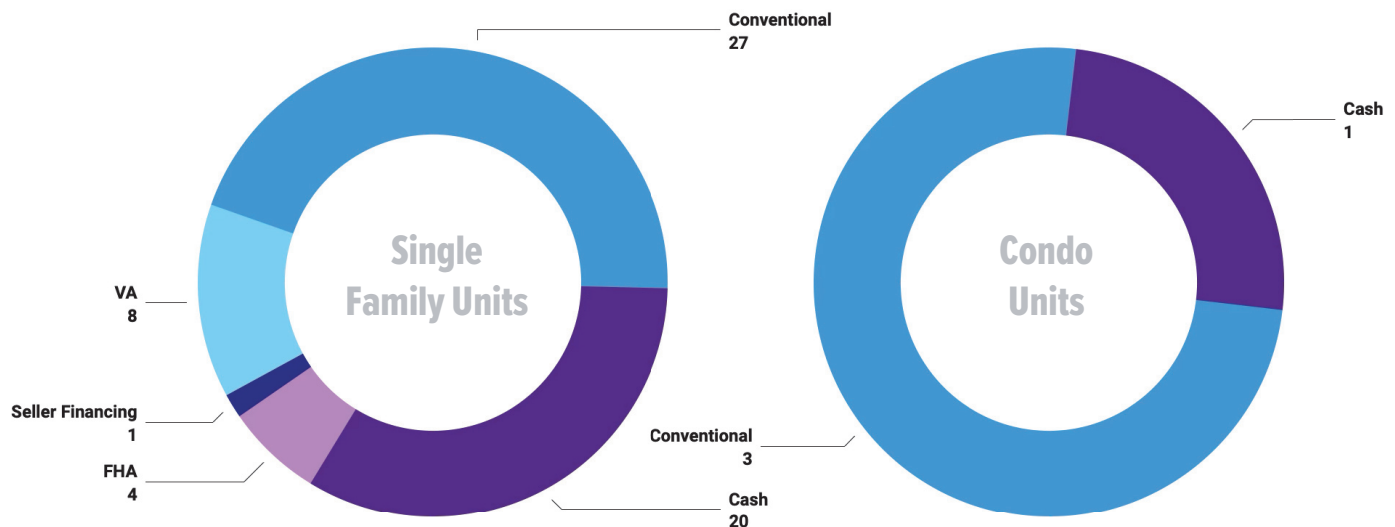
Condos



### Sales Volume



### Unit Sales by Top Five Financing Types



| Price Class                | Single Family Unit Sales |         |           |         | Condominium Unit Sales |         |           |         | Active Listings |           | Sales Pending |         |
|----------------------------|--------------------------|---------|-----------|---------|------------------------|---------|-----------|---------|-----------------|-----------|---------------|---------|
|                            | 2 or less                | 3       | 4 or more | Total   | 2 or less              | 3       | 4 or more | Total   | Single Family   | Condos    | Single Family | Condos  |
| \$0-\$99,999.99            | 1                        |         |           | 1       |                        |         |           | 0       | 1               |           |               |         |
| \$100,000-\$149,999.99     | 1                        | 1       |           | 2       |                        |         |           | 0       |                 |           |               |         |
| \$150,000-\$199,999.99     |                          |         |           | 0       | 1                      |         |           | 1       | 2               |           |               |         |
| \$200,000-\$249,999.99     |                          | 1       |           | 1       |                        |         |           | 0       | 2               | 2         |               |         |
| \$250,000-\$299,999.99     | 1                        |         |           | 1       |                        |         |           | 0       | 7               | 5         |               |         |
| \$300,000-\$349,999.99     | 2                        | 1       |           | 3       |                        |         |           | 0       | 4               | 1         |               | 1       |
| \$350,000-\$399,999.99     | 1                        | 4       |           | 5       |                        |         |           | 0       | 6               | 3         | 3             |         |
| \$400,000-\$449,999.99     | 1                        | 1       |           | 2       |                        |         |           | 0       | 14              | 1         | 4             |         |
| \$450,000-\$499,999.99     | 2                        | 5       |           | 7       |                        |         |           | 0       | 29              | 3         | 5             | 1       |
| \$500,000-\$549,999.99     |                          | 3       | 1         | 4       |                        |         |           | 0       | 17              | 3         | 3             | 1       |
| \$550,000-\$599,999.99     | 1                        | 2       | 1         | 4       |                        |         |           | 0       | 10              | 2         | 5             |         |
| \$600,000-\$649,999.99     | 1                        | 5       |           | 6       | 1                      |         |           | 1       | 13              | 3         | 1             |         |
| \$650,000-\$699,999.99     |                          | 2       |           | 2       |                        | 1       |           | 1       | 12              | 1         | 7             |         |
| \$700,000-\$749,999.99     |                          | 3       | 1         | 4       |                        |         |           | 0       | 5               |           |               |         |
| \$750,000-\$799,999.99     |                          | 1       | 1         | 2       |                        |         |           | 0       | 11              | 5         | 7             |         |
| \$800,000-\$849,999.99     |                          |         | 1         | 1       |                        |         |           | 0       | 8               |           |               |         |
| \$850,000-\$899,999.99     |                          | 3       |           | 3       |                        |         |           | 0       | 16              | 3         | 2             |         |
| \$900,000-\$949,999.99     |                          |         |           | 0       |                        |         |           | 0       | 5               | 3         | 3             | 6       |
| \$950,000-\$999,999.99     |                          |         |           | 0       |                        |         |           | 0       | 13              | 2         | 1             |         |
| \$1,000,000-\$1,099,999.99 |                          | 1       |           | 1       |                        |         |           | 0       | 7               | 2         |               |         |
| \$1,100,000-\$1,199,999.99 |                          |         | 1         | 1       | 1                      |         |           | 1       | 6               | 1         | 1             |         |
| \$1,200,000-\$1,299,999.99 |                          |         | 1         | 1       |                        |         |           | 0       | 9               | 2         |               |         |
| \$1,300,000-\$1,399,999.99 |                          |         | 1         | 1       |                        |         |           | 0       | 9               | 3         | 1             |         |
| \$1,400,000-\$1,499,999.99 |                          |         | 1         | 1       |                        |         |           | 0       | 4               | 3         | 1             |         |
| \$1,500,000-\$1,599,999.99 |                          | 2       |           | 2       |                        |         |           | 0       | 8               | 2         | 1             |         |
| \$1,600,000-\$1,699,999.99 |                          |         |           | 0       |                        |         |           | 0       | 3               | 3         |               |         |
| \$1,700,000-\$1,799,999.99 |                          |         |           | 0       |                        |         |           | 0       | 4               | 1         |               |         |
| \$1,800,000-\$1,899,999.99 |                          |         | 1         | 1       |                        |         |           | 0       |                 | 1         |               |         |
| \$1,900,000-\$1,999,999.99 |                          | 1       |           | 1       |                        |         |           | 0       | 4               | 1         |               |         |
| \$2,000,000-\$2,249,999.99 |                          |         |           | 0       |                        |         |           | 0       | 2               | 2         |               |         |
| \$2,250,000-\$2,499,999.99 |                          |         |           | 0       |                        |         |           | 0       | 5               |           |               |         |
| \$2,500,000-\$2,749,999.99 |                          |         | 1         | 1       |                        |         |           | 0       | 4               | 5         |               |         |
| \$2,750,000-\$2,999,999.99 |                          |         |           | 0       |                        |         |           | 0       | 6               | 2         |               |         |
| \$3,000,000-\$3,249,999.99 |                          |         |           | 0       |                        |         |           | 0       | 2               | 1         |               |         |
| \$3,250,000-\$3,499,999.99 |                          |         |           | 0       |                        |         |           | 0       | 3               |           |               |         |
| \$3,500,000-\$3,749,999.99 |                          |         |           | 0       |                        |         |           | 0       |                 | 1         |               |         |
| \$3,750,000-\$3,999,999.99 |                          |         |           | 0       |                        |         |           | 0       | 2               | 1         |               |         |
| \$4,000,000-\$4,249,999.99 |                          |         |           | 0       |                        |         |           | 0       | 2               | 1         |               |         |
| \$4,250,000-\$4,499,999.99 |                          | 1       |           | 1       |                        |         |           | 0       | 4               | 1         |               |         |
| \$4,500,000-\$4,749,999.99 |                          |         |           | 0       |                        |         |           | 0       | 1               |           |               |         |
| \$4,750,000-\$4,999,999.99 |                          |         |           | 0       |                        |         |           | 0       |                 | 1         | 1             |         |
| \$5,000,000 and over       |                          |         | 2         | 2       |                        |         |           | 0       | 3               |           |               |         |
| ***Totals***               | 11                       | 37      | 13        | 61      | 3                      | 1       | 0         | 4       | 263             | 71        | 46            | 9       |
| ***Average***              | 371,432                  | 756,732 | 1,996,906 | 951,551 | 636,667                | 683,500 | 0         | 648,375 | 1,144,032       | 1,366,172 | 792,104       | 779,933 |
| ***Median***               | 350,000                  | 571,800 | 1,100,000 | 575,000 | 615,000                | 683,500 | 0         | 615,000 | 799,900         | 950,000   | 675,000       | 949,900 |



| Property Type | Volume            | Median Sold Price | Unit Sales by Financing Type |           |          | Unit Sales by Time on Market |           |          |
|---------------|-------------------|-------------------|------------------------------|-----------|----------|------------------------------|-----------|----------|
|               |                   |                   |                              | -Res-     | -Cnd-    |                              | -Res-     | -Cond-   |
| Residential   | 58,044,627        | 575,000           |                              |           |          |                              |           |          |
| Condo         | 2,593,500         | 615,000           | Conventional Loan            | 27        | 3        | 1-30 Days                    | 4         | 1        |
| <b>All</b>    | <b>60,638,127</b> | <b>600,000</b>    | 1031 Exchange                | 0         | 0        | 31-60 Days                   | 14        | 1        |
|               |                   |                   | Adjustable Rate MTGE         | 0         | 0        | 61-90 Days                   | 12        |          |
|               |                   |                   | Auction                      | 0         | 0        | 91-120 Days                  | 7         |          |
|               |                   |                   | Cash                         | 20        | 1        | More Than 120 Days           | 24        | 2        |
|               |                   |                   | Farm Home                    | 0         | 0        | <b>Total Sales</b>           | <b>61</b> | <b>4</b> |
|               |                   |                   | FHA                          | 4         | 0        |                              |           |          |
|               |                   |                   | FHA 203(k)                   | 0         | 0        |                              |           |          |
|               |                   |                   | HomePath                     | 0         | 0        |                              |           |          |
|               |                   |                   | Idaho Housing Agency         | 0         | 0        |                              |           |          |
|               |                   |                   | Lease Option                 | 0         | 0        |                              |           |          |
|               |                   |                   | Nehemiah                     | 0         | 0        |                              |           |          |
|               |                   |                   | RD                           | 0         | 0        |                              |           |          |
|               |                   |                   | Rehab Loan                   | 0         | 0        |                              |           |          |
|               |                   |                   | Select One                   | 0         | 0        |                              |           |          |
|               |                   |                   | Seller Financing             | 1         | 0        |                              |           |          |
|               |                   |                   | Small Business Admin         | 0         | 0        |                              |           |          |
|               |                   |                   | Trade                        | 0         | 0        |                              |           |          |
|               |                   |                   | Unknown                      | 1         | 0        |                              |           |          |
|               |                   |                   | Vets Adm                     | 8         | 0        |                              |           |          |
|               |                   |                   | <b>Total Sales</b>           | <b>61</b> | <b>4</b> |                              |           |          |

