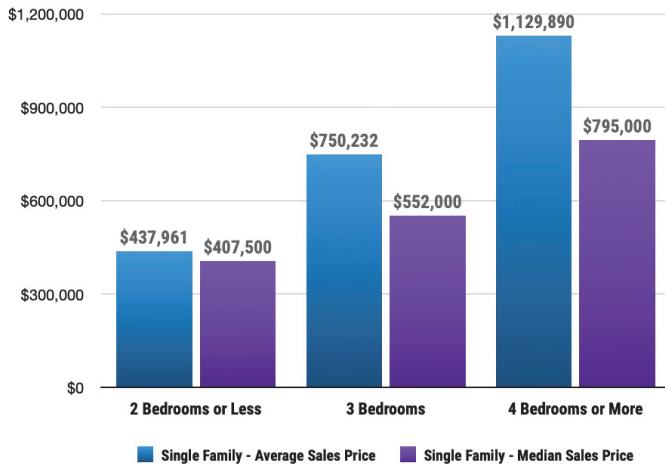
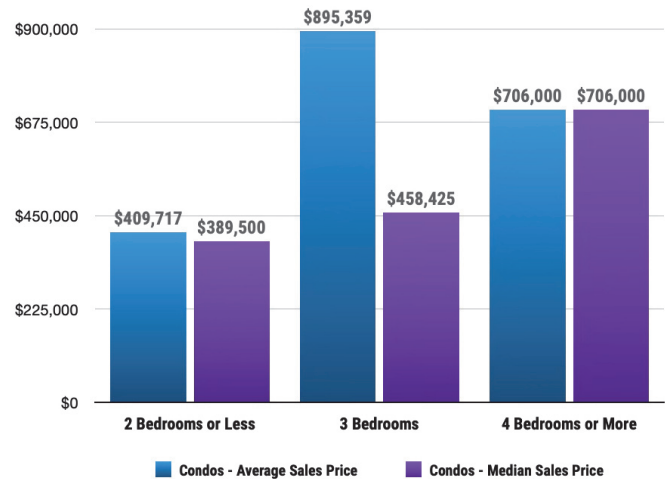




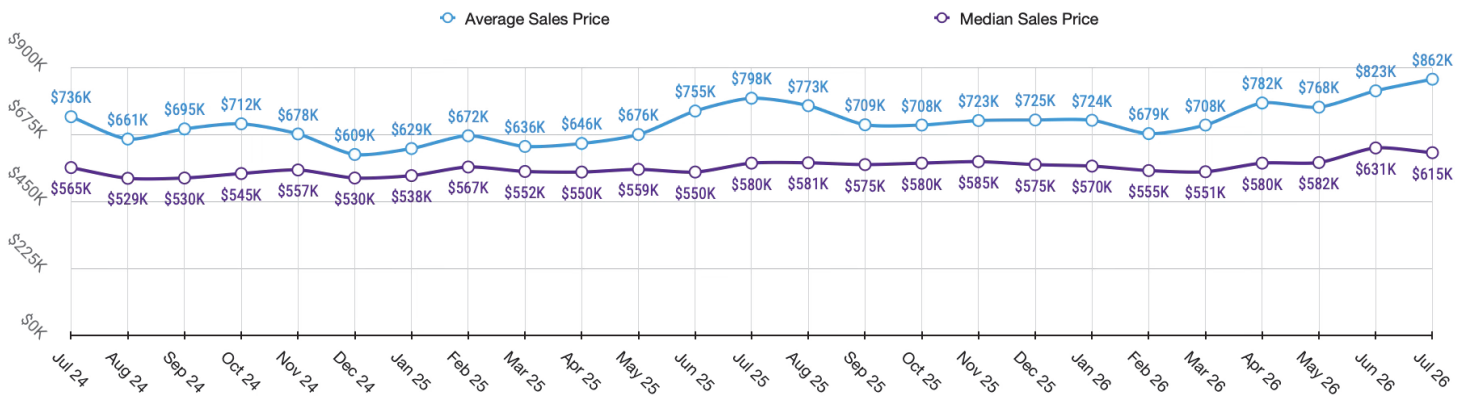
Sales Data • Single Family Unit Sales



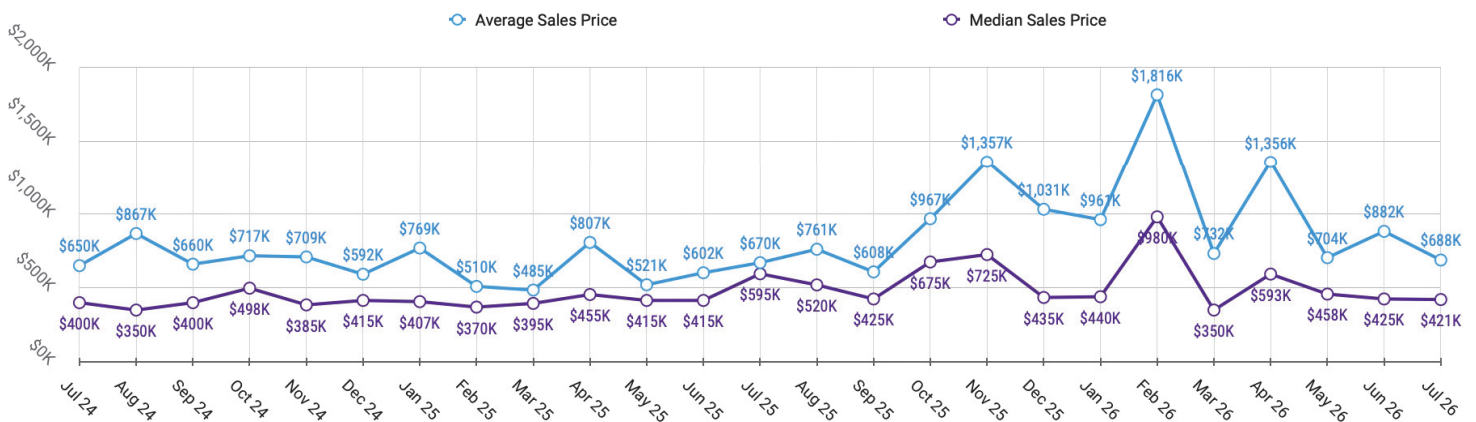
Sales Data • Condo Unit Sales



Historical Sales Data • Single Family Unit Sales



Historical Sales Data • Condo Unit Sales

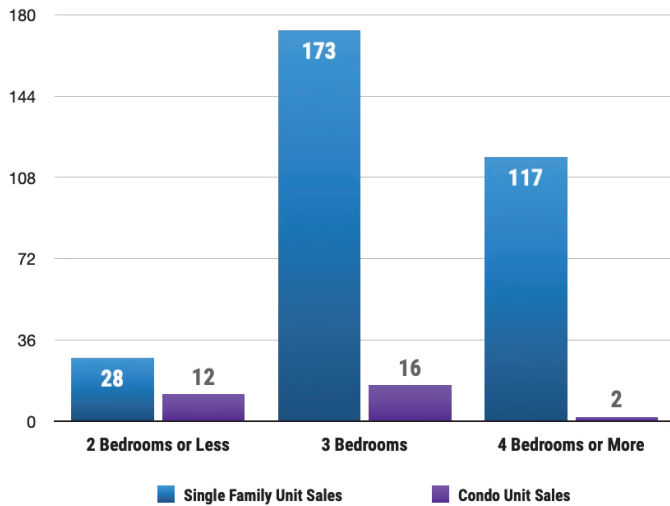


Pioneer Title Company offers no guarantees, expressed or implied, with regard to this data.

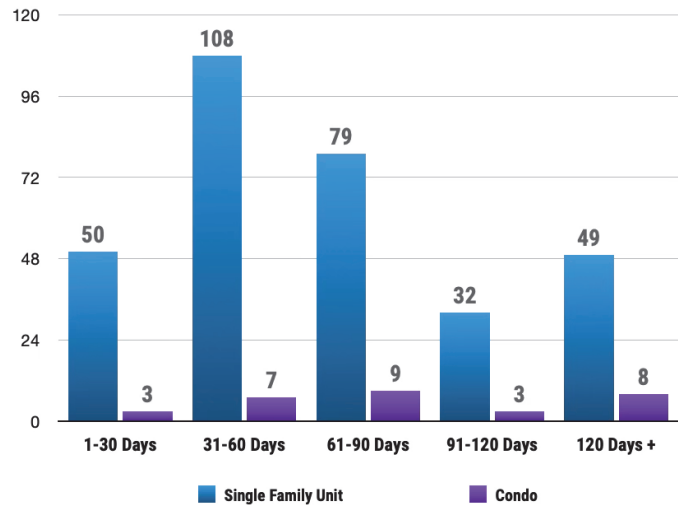
This market snapshot and/or the underlying data should not be used as a substitute for legal, real estate, or other professional advice.



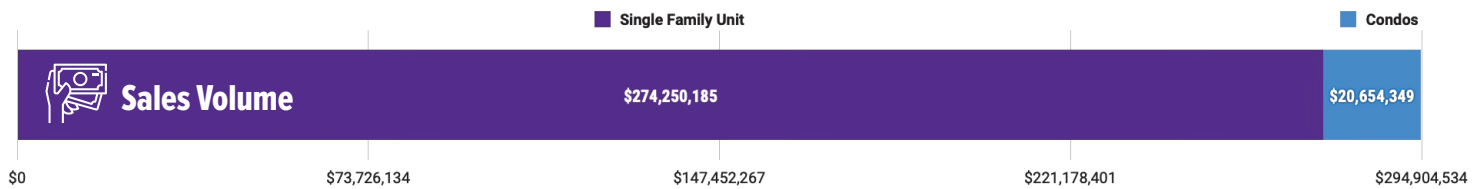
Unit Sales by Volume



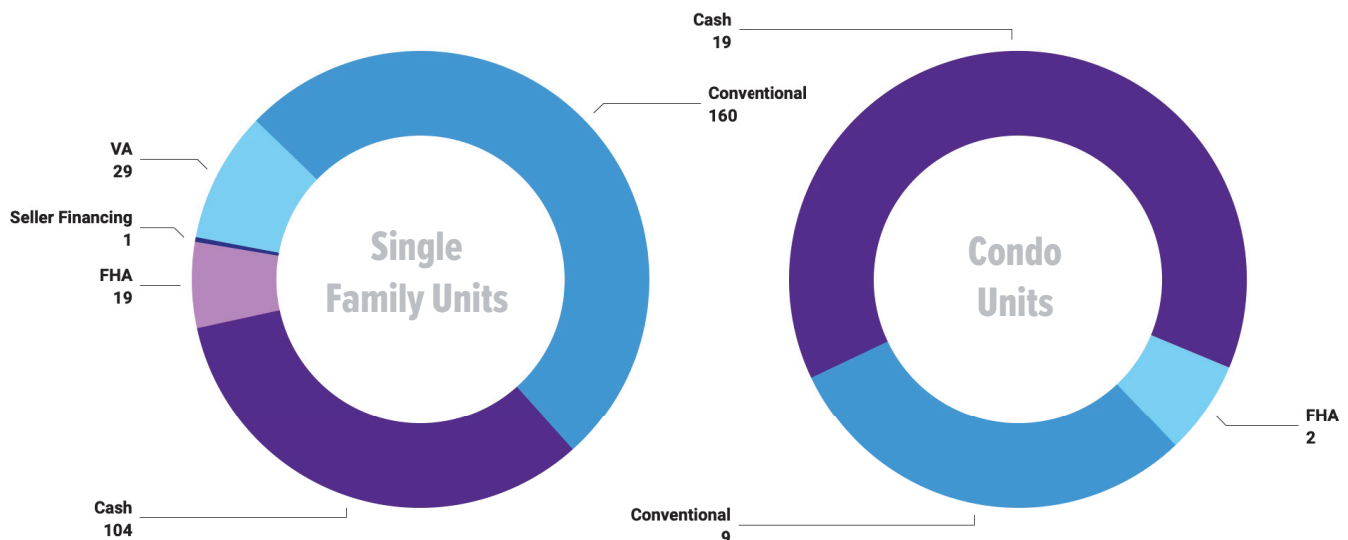
Unit Sales by Time on Market



Sales Volume



Unit Sales by Top Five Financing Types





PioneerTitleCo
GOING BEYOND

PRICE RANGE REPORT

KOOTENAI COUNTY – JULY 2026

Price Class	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos
\$0-\$99,999.99	3	1		4				0	35		4	
\$100,000-\$149,999.99	3	5		8				0	17		10	
\$150,000-\$199,999.99	2	2		4				0	8	1	5	
\$200,000-\$249,999.99		1		1				0	4		3	
\$250,000-\$299,999.99				0	1	2		3	8	4	1	2
\$300,000-\$349,999.99	2	1		3	4	1		5	6	10	3	1
\$350,000-\$399,999.99	2	7		9	2	3		5	21	13	10	9
\$400,000-\$449,999.99	7	15	2	24	3	2	1	6	31	25	22	4
\$450,000-\$499,999.99	1	39	6	46				0	63	7	46	
\$500,000-\$549,999.99	1	15	9	25		1		1	61	5	25	
\$550,000-\$599,999.99		15	12	27	1	1		2	78	15	28	1
\$600,000-\$649,999.99	2	14	10	26				0	48	4	21	
\$650,000-\$699,999.99	1	8	7	16		1		1	54	6	25	
\$700,000-\$749,999.99		3	7	10				0	25	7	10	
\$750,000-\$799,999.99		10	8	18	1			1	48	3	12	1
\$800,000-\$849,999.99		7	7	14		1		1	26	4	5	1
\$850,000-\$899,999.99		6	4	10		1		1	31	6	13	1
\$900,000-\$949,999.99	2	1	3	6				0	20	3	5	
\$950,000-\$999,999.99	1	2	8	11			1	1	23	2	8	1
\$1,000,000-\$1,099,999.99		3	3	6				0	27	1	7	1
\$1,100,000-\$1,199,999.99		2	2	4				0	37	4	11	
\$1,200,000-\$1,299,999.99		2	4	6		1		1	51	1	8	2
\$1,300,000-\$1,399,999.99	1	2	4	7				0	29	1	7	1
\$1,400,000-\$1,499,999.99		2	4	6				0	17	1	3	
\$1,500,000-\$1,599,999.99		1	3	4				0	25	1	4	
\$1,600,000-\$1,699,999.99				0				0	18	1	1	
\$1,700,000-\$1,799,999.99			3	3		1		1	19	2	5	
\$1,800,000-\$1,899,999.99		1	1	2				0	12	1	4	
\$1,900,000-\$1,999,999.99				0				0	16	2	3	1
\$2,000,000-\$2,249,999.99		2	1	3				0	13	4	3	
\$2,250,000-\$2,499,999.99		2	2	4				0	22	4	4	1
\$2,500,000-\$2,749,999.99			1	1				0	13	1	4	
\$2,750,000-\$2,999,999.99			1	1				0	20	2	2	
\$3,000,000-\$3,249,999.99				0				0	4			
\$3,250,000-\$3,499,999.99				0				0	13			
\$3,500,000-\$3,749,999.99				0				0	4		1	
\$3,750,000-\$3,999,999.99		1	1	2				0	8		1	
\$4,000,000-\$4,249,999.99			1	1				0	3		2	
\$4,250,000-\$4,499,999.99				0				0	3	1		
\$4,500,000-\$4,749,999.99				0				0		1		
\$4,750,000-\$4,999,999.99				0				0	2	3		1
\$5,000,000 and over		3	3	6		1		1	34	3	5	1
Totals	28	173	117	318	12	16	2	30	997	149	331	29
Average	437,961	750,232	1,129,890	862,422	409,717	895,359	706,000	688,478	1,302,802	1,019,632	903,859	1,025,868
Median	407,500	552,000	795,000	615,500	389,500	458,425	706,000	420,925	799,000	589,000	625,000	426,747



Property Type	Volume	Median Sold Price	Unit Sales by Financing Type			Unit Sales by Time on Market		
				-Res-	-Cnd-		-Res-	-Cond-
Residential	274,250,185	615,000	Conventional Loan	160	9	1-30 Days	50	3
Condo	20,654,349	416,850	1031 Exchange	1	0	31-60 Days	108	7
All	294,904,534	600,000	Adjustable Rate MTGE	0	0	61-90 Days	79	9
			Auction	0	0	91-120 Days	32	3
			Cash	104	19	More Than 120 Days	49	8
			Farm Home	0	0	Total Sales	318	30
			FHA	19	2			
			FHA 203(k)	0	0			
			HomePath	0	0			
			Idaho Housing Agency	1	0			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	0	0			
			Rehab Loan	0	0			
			Select One	0	0			
			Seller Financing	1	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	3	0			
			Vets Adm	29	0			
			Total Sales	318	30			

